The Tribune's Page of Business News

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Supply of Goods Is Further

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Behind in Race With Demand

Textile Mills Have All the Orders They Can Handle
for Fall Delivery; Formal Peace Expected
to Unlock New Gateways of Commerce

With the world waiting for the formal announcement by the Germans

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that they are ready to scent the peace of the different behavior of the out-of-town retailers.

Diamonds continue scarce and to advance in price. This scarcity has caused a big demand for semi-precious stones, and now importers declare that the latter are not available in quantities large enough to supply the demand. Pearls also are being sold as rapidly as they can be secured by retailers. During the last week several of the leading manufacturers sailed for the European market to investigate the caused a big demand for semi-precious stones, and now importers declare that the latter are not available in quantities large enough to supply the demand. Pearls also are being sold as rapidly as they can be secured by retailers. During the last week several of the leading manufacturers sailed for the European market to investigate the out-of-town retailers.

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With the world waiting for the formal announcement by the Germans Lower Cost of Tires that they are ready to accept the peace of the defeated, American busiess, already geared to a high pitch of activity, is getting a wider vision reasy, already geared to a high pitch of activity, is getting a wider vision of the prosperity that seems to lie ahead. The formal signing of the treaty, although in a large measure merely performing something already discounted in the markets of the world, nevertheless carries with it a moral exhileration that is likely to be felt in the marts of all the Allied and neutral countries.

Financial arrangements to enable Europe to purchase raw materials, machinery and commodities of every kind in the United States have been lagging until the proclamation of peace. Henry P. Davison, of J. P.

Tires continue to be the chief factor in the manufactured goods industry, factories throughout the country working to full capacity. With the automobile manufacturers back on a peace-time production basis and turning out record numbers of cars daily, the tire companies expect an enormous business through the motor car factories direct, as well as by sales to the individual Thirty-third Street.

BOSTON—William Filencia Sons Co.; M. Kirsh.

BALTIMORE—M. Kirsh Co.; M. Kirsh, shoes: Marthorough. BALTIMORE—L. Mitchell, jewelry: pennsylvania.

BENNETTSVILLE, S. C.—W. E. Breeden, ir., drygoods and general materials, the tire companies expect an enormous business through the motor car factories direct, as well as by sales to the individual Thirty-third Street.

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machinery and commodities of every kind in the United States many data gaing until the proclamation of peace. Henry P. Davison, of J. D. Morgan & Co. has been unfolding in greater detail his plan by which all great and small banking and industrial interests of the country would be asked to participate in a great comporation which would coordinate Americal scredit streams and direct the financing of the Old World's purchases.

The great barrier to trade in many bushes of the weak of

penyeries. The therein are slow on the produced about three treatings of the produced about three treatings are slow on as the produced about three treatings are slow on as the produced about three treatings are slow on as the produced about three treatings are slow on as the produced about three treatings are slow on the produced about three treatings are slow on as the produced about three treatings are slow on the produced about three treatings are slow on the produced about three treatings are slow on the produced about three treatings are slower than the produced as yell as the way to the produced about three treatings are slower than the produced as yell as the way the produced as yell as the way the produced and three treatings are beginning to offer new and worsted will be applying leadner to the auditage transport represents the produced and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport represents the produced and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and worsted will be applying leadner to the auditage transport and the worsted and the worsted and the worsted and the worst and transport and the worst and the worst and transport and the worst and the worst and the worst and transport and the worst and the worst and the worst and transport and the worst an

Boost Consumers' Demand

prods. Even weaves carrying colors that do not appeal to the tastes of the country were bought taken of the country were bought to make the country were bought to make the country were taken of the country take

Buyers Arrived

Buyers are invited to register in this column by telephoning Beekman 842 between 10 a.m. and 7 p.m.

ral mdse.; Marlborough.

BOSTON—Jordan Marsh Co.; Miss familburg, neckwear, basement; Miss iurtubiso, women's suits; Mr. Averill, ampa; 432 Fourth Avenue.

BOSTON—E. T. Slattery Co.; Miss feyers, knitted silk sweaters; 25 Weat hirty-third Street.

BOSTON—William Filene's Sons Co.; J. callaban, silk and cotton underwear; Miss synch, petticoats, basement; 225 Fifth twonue.

DALLAS, Tex.—B.

Goldberg, tailoring goods; Broadway
Central.

DANVILLE, III.—Emery Dry Goods Co.;
J. S. Emery, ready to wear, Miss Learner,
fail dresses, catalogue, basement; Hart,
Reas & Flannigen, 277 Fifth Avenue.
DENVER—Joslin Dry Goods Co.; S. L.
Todd, suits, coats, dresses; William T.
Khott, 23 East Twenty-sixth Street.
DENVER—A. T. Lewis & Son Co.; Miss
Gilmere, stationery; Pennsylvania.
DETROIT—Wayne Hat Co., Inc.; M. Silverstone, velvets, sitks, trimmings; Pennsylvania.

DENTROIT—Wayne Hat Co., Inc.; M. Silverstone, velvets, sitks, trimmings; Pennsylvania.

A. Goldman Co.; A. Gold-

ADA, Okla.—S. M. Shaw; S. M. Shaw, JACKSONVILLE, Fla.—E. Cohen, gen-ll lines, Martinique.

W. Hempstead, representative; Pennsylvania.

MONTREAL—H. Aronson Co.; H. Aronson, women's talloring goods; Broadway Central.

MONTREAL—L. Eisenberg, general merchandise: Bresilin.

MONTREAL—H. Glasberg Co.; H. Glasberg, drygoods; Broadway Central.

entral.
PHILADELPHIA—M. Blum, men's furdshings; Pennsylvania.
PITTSBURGH—E. Harris, confectionery; Pennsylvania.

PITTSBURGH—B. Friedman, general
merchandise: Pennsylvania.

PITTSFIELD. Mass.—G. Fease, piece
goods: Commodore.

PITTSBURGH—M. J. Tuohy, general
line: Herald Square.

Pennsylvania.

ST. LOUIS—E. Magee, cloaks, suits, ctc.; Pennsylvania.

SAN FRANCISCO—M. Wolfe, general merchandise; Pennsylvania.

Buyers Coming

Incorporations

ina Isenberg and Adorp.

Coosil Manufacturing Company, Inc., 1090; Manhattan; manufacturing watch systals; Barnet Silver, Jos. Cooper and annuel Weln, 117 East 119th Street, New Fork City.

Donald D. Wysong, Inc., \$10,000; Port Washington; deal in building materials, coal, wood, realty, general commission merchants and selling agents business and food products, poultry; D. D. Wysong, A. C. Wysong and Frank Munson, Port Washington, N. Y.

The Flushing Welst Company, Inc., \$2,
The Flushing Welst Company, Inc., \$2,
The Flushing Welst Company, Inc., \$2,
The Singletyn; manufacturing ladies

Grinnell Lithographic Co., Inc.—

B. A. Solomon.

851.4

with for Furs

| Common | Comm .10½- .11½ .10½ .19 .19½- .20 .12-.13 .13½ .21 .21

erampt anipment.	lurs can be shipped to this market to		Alcohol (non-bev.), per gal	4.90		4.90	4.90
Cotton Goods	bring prices down.	Domestic Production Unable to	Nitrate of soda, 95%, per 100 lbs	4.071/2		4.071/2	4.071/2
Tiberell C 11	Labor Trouble		Renzol. C. D	.25	25	.25	.25
Liberally Sold		Supply Nation's Needs	Teluol, pure	.25		.25	.25
All kinds of cotton goods were	In Jewelry Trade	Domestic production of pocket	COTTO	N			
bought in liberal volume last week	Manufacturers of jewelry have been	knives, scissors and shears is still in-				Week	Year
B TAN INCLUDED BY FRANK TANKERS GAR	flirther emberrassed in their offorte	adequate for the normal demand, and	S	aturday.	Friday.		200000000000000000000000000000000000000
			Middling upland, per lb	32.25	33.15	32.75	ago. 30.50
			CIT WA				00.00
			Japan filature, No. 1, Shinshiu, per lb	0.00	0.00	-	2 4 7
			China-steam filature, best, No. 1, per lb.	10.00	9.00	8.60	6.70
		so far it has been found impossible to	Canton filature, Ex. Ex. A, per lb	7.00	10.50	9.50	7.60
	dermanned and offers of what ordi- narily would have been considered ex-	increase the domestic production up to	Canton marare, and the	7.00	7.00	6.90	5.30
		the normal demand. This, too, despite	HIDES AND I	LEATHER			
			Hides, city slaughter, spread, per lb	.43	.43	.42	.331/2
		which, during the war, cut down the number of patterns of pocket knives by	Hides, city, nat. strs., sel., 60 or over, lb	.41	.41	.40	.321/2
			Callenine, city, c	8.75	8.75	8.50	5.35
			Leather, hemlock sole:				
				.57	.57	.65	.51
Special lines of Southern streets	trade retailers constantly coming into	I his same scarcity is equally marked	Middleweights, No. 1, per lb	.55	.55	.53	.46
Which were offered at 10 cents a ward	the market in an affort to obtain early	in shears and scissors—especially in	RUBBE	R*			
on Wednesday soward the stee of the	skipments of seeds and to mushess	this country before were made in	Para, up-river, fine, per lb	.56	20	.561/2	
week sold for 5t cents and stalelness	additional stocks	this country before the war, and it will	Tala, up-livet, mie, per in	.34	24	.34	.68
		duction to be able to take care of the	Plan., 1st latex, pale, crepe, per lb	.40	40		.40
producted that the large	will send their salesmen on the road	demand. Even now much of the ma-	Plan., 1st latex, pale, crepe, per lb Plan., brown, crepe, thin, clean, per lb	.351/2	951/	.42	.63
service in the buyers who are expected to	with jewelry to be offered by retailers	chinery and labor usually devoted to	Plan., brown, crepe, thin, clean, per lb Plan., ribbed smoked sheets, per lb	.39	.351/2	41	.60
Buly 4 will sand market shortly after	during the Christmas holiday season.	making scissors is employed in turn-		.03	.59	-31	.02
execity of marchandian unprecedented	Some jobbers report that slow deliv-	ing out surgical instruments for the	00-04				
Demand for	eries from the manufacturers may	government.	*Quotations for spot rubber only.				1
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		the state of the s					

Business Money

nold Jacoby, 302 Broadway, New York City.
Comfort Dress Company, Inc., \$10,000. Manhattan; manufacturing women's wear; Mollie Rothstein, Joseph Ritter, David Greenbaum, 871 Driggs; Avenue, Bronx.
O. R. Work Company, Inc., \$10,000; New York Company, Inc., \$500; Brooklyn; manufacturing storage batterios and electrical machinery; Edwin T. Schenck, Stanley W. Smith, Edgar A. Pollack, 60 Wall Street, New York City, State Health Films, Inc., \$500; Manhattan; motion pictures; Abel C. Thomas, Mary E. Smith, Anna M. Cotter, 2 Rector Street, New York City.

ST. LOUIS-M. Cohen, piece goods;

100. Carl B. Elmer, 1269 Broadway, is the attorney.
WILLIAM T. BEROW—A voluntary petition by William J. Berow, salesman, 220 West Forty-second Street, shows liabilities of \$398 and no assets. Watter A. Van Ness, 220 Broadway, is the attorney Al'GUST W. MEHLER—An involuntary petition against August W. Mehler, retail butcher; 839 Sixth Avenue, does not give liabilities nor assets. Principal claims are those of Louis Bernstein, \$544; Georga Karol, \$195; Henry T. Vetter, \$44 Raiph Barnett, 15 Park Row, is the attorney. Judgments Filed

arday, the first name being that of the

Geo. T .- G. I. Skinner,

1,550.62 Witz Schneider, Peter, jr.-L. Duey... Schechter, Isak-S. W. Rawson.

The outstanding development in the commercial paper market during the week was a firming of ¼ of 1 per cent. In rates. Nearly all paper now moves at 5½ per cent. There is some paper sold at 5½ per cent, but hardly enough to constitute a market. In New York City almost nothing goes below 5½ per cent. In the country banks of the East some paper can be sold at 5½ per cent. On the Pacific Coast there are even occasional reports of sales at 5 per cent.

This firmer tendency in rates has been the mecessary outcome not of conditions created within the commercial paper market itself, but of conditions outside. The banks are already burdened with a heavy volume of Treasury certificates of indebtedness. On top of this Stock Exchange borrowing in the last four months has increased perhaps 66 per cent. With this already extended condition, with a deficit in the surplus reserve of Clearing House banks week before last, for the first time in more than 200 weeks, there came due last Monday the second quarterly instalment of taxes. It is small wonder that call money on all-industrial collateral went as high on Monday as 20 per cent, the highest figure in seven years, while the renewal rates on that day were 10 and 12 per cent. But the tension was immediately releved on Tuesday, for on that day there fell due \$337,516,000 of tax certificates and

Brookman—S. Gettinger
Lewis, Robert—L. Friedlander
Roos, Wendel V. and Peter F.—
A. Hupfel's Sons, Inc.
Zacharowitz, Morris—M. Turetsky

The first name is that of the debtor; the second that of the creditor and date when judgment was filed:

Business Troubles

Business Troubles The first name is that of the debtor; the second that of the creditor and date when judgment was filed:

Cohen, Max—A. Polsky; June 5, 1919, vaccated.

Kessier, Ray—J. Edelstein et al.; January 31, 1919.

Deliveries of Tools Lag 6 Months Behind Orders

Farmers Buy Complete Kits Freely and Intensify the Demand A great scarcity still prevails in

dominant reason for the shortage is that during the war the production units for making these tools were al-

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500 Shares of the Capital Stock H. R. HEINICKE, INC., (Chimney Builders)

39 Shares of the Common Stock

GLOBE CLAY COMPANY, INC. NOTICE IS HEREBY GIVEN that the undersigned, Francis P.

Garvan, Alien Property Custodian, will offer for sale, at public sale, to the highest bidder, at the office of H. R. Heinicke, Inc., 147 Fourth Ave., New York, at 3 o'clock, P. M., on the 1st day of July, 500 Shares of the capital stock, par value \$100 each, being the entire issued capitalization of H. R. Heinicke, Inc., a corporation created and existing under and by virtue of the laws of the State of New York; and 39 Shares of the capital stock, par value \$100 each, out of an issue of 139 Shares of Globe Clay Company, Inc., a corporation created and existing under and by virtue of the laws of the State of Ohio.

Full description of and information concerning the property to be sold, the terms and conditions of inspection and sale, and the order thereof, may be obtained by application to JOSEPH F. GUFFEY, Director, Bureau of Sales, 110 West 42d Street, New York City.

FRANCIS P. GARVAN. Alien Property Custodian.